



Leadership Strategies to Sustain Galvin School- Based Comprehensive Dental Program

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Successful Integration Efforts Administrator

Effort 1:

Expand services

Effort 2:

Review billing processes

Effort 3:

Maximize productivity



Management and Leadership Challenges

- New site
 - Construction delays
 - Introduction of new concept (dental) to school
- Billing challenges
 - Staff education—processes and types of services
- Productivity
 - Cost efficiency relative to staffing

Strategies Used to Address Challenges


- New Site
 - Administrative oversight and coordination
 - Presence at staff and PTO meetings; information forums to parents, teachers, and administrators
- Billing
 - Administrative oversight
 - Administrative, billing, and dental staff collaboration
- Productivity
 - On-line scheduling
 - Administrative oversight



Lessons Learned



EARLY MANAGEMENT AND LEADERSHIP SKILLS ARE THE KEY TO SUCCESS!

- Hire a program administrator
- Billing process: administrative review and oversight
- Cost-effective services  **SUSTAINABILITY**
 - Needs assessment
 - Staffing—RDH (associate vs. bachelor's degree)